



B. CRAIG MCMILLAN

CO-OWNER/
EXECUTIVE RECRUITER

Management Recruiters of Tallahassee

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CAREER HIGHLIGHTS

- Named "Rookie of the Year" in his second year of recruiting AND ranked in the top 10 recruiters nationally
- Awarded MRINetwork "Hall of Fame" and "Standard of Excellence"
- Facilitated multiple training events at regional meetings

SKILLS

- Working with integrity & honesty
- Creating loyal & long-lasting relationships
- Understanding candidate & client needs
- Natural passion for recruiting & leadership

AWARDS & RECOGNITIONS

- Global Top 50 Office
- Global Top Fifty Executive Recruiter
- Certified "Best Place to Work" 2021
- Certified "Women Owned Business"
- Forbes award winning Recruiting Firm 2017, 2018, 2019, 2020, 2021

OUR COMPANY

MRT was established in 1987 – now fast forward 34 years. MRT evolved into a highly specialized boutique recruiting firm, with a forward-facing emphasis in the manufacturing space of polymer processing. MRT is unique, as we are technically savvy in the areas of tooling, processes, production, and operations. We vertically integrate with our clients, then move laterally, helping to recruit critical roles. Our clients call on us to help them not only in sourcing for top executives but also in middle management (technical or operations), engineering, and sales.

The MRT team has over 85 years of recruiting experience. We know manufacturing, people, and how to make the proper connections to solve the client's needs. With 16 members on our team, we have the right people in place to successfully manage the entire recruiting process, from sourcing to placement. MRT has helped hundreds of companies and thousands of job searchers by maintaining our core values of integrity and quality.

MRT is a member of MRINetwork, which spans 300 recruiting offices on five continents. Having this connection, our team has continuous access to the best training and resources available, allowing us to continue adapting to the changing demands of the recruiting world and the industries we serve.

EXPERIENCE

In 1991, Craig's successful recruiting career began. He has a history of obtaining a 3 to 1 send out to placement ratio which means for every three face-to-face interviews he sets up for a client, an offer is extended. This is considered the top 10% within MRI. Often, clients have commended Craig for this accomplishment as it saved them time and interviewing expenses during the interview and vetting process.

Craig has been an MRI "Pace Setter" for the last 20+ years. Craig continues to perform hands-on recruiting as a Co-Owner and 75% of his annual business comes from legacy clients. Some of these legacy clients have partnered with him his entire career. Craig works with the utmost integrity and makes it his mission to foster meaningful relationships with clients, candidates, and colleagues.

Craig likes to say, "We must give our clients, candidates, and colleagues 110% commitment." He believes, "you must commit it all or don't commit at all."

